KIAP

Korelskiy
Ischuk
Astafiev

Interactive brochure

About us

KIAP offers legal support to corporate and private clients under Russian and foreign law.

KIAP, Attorneys at Law, is a leading firm according to the Pravo-300 «Sympathy Rating – 2017» and Law Firm of the year in Russia in the field of litigation according to Best Lawyers 2020. Second year in a row our Litigation practice is represented in Band 1 of Chambers Europe international rating.

We are a full service law firm with a track record of successes in key areas of law and many sectors.

Among KIAP clients there are major Russian and foreign companies, top companies of the world largest companies rankings Fortune Global 500, Forbes Global 2000, RBK 500, etc.

On KIAP's team are 40 attorneys at law, associates and patent attorneys, 10 of them are partners. KIAP has an extensive international and regional network of affiliates.

Clients

- Retail
- Telecommunications, the Media, Technology, Electronics
- Manufacturing
- Chemical industry
- Sports
- Fuel and Energy
- Banks, Finance, Insurance, Finance Lease, Investment
- Pharmaceuticals
- Aviation
- Food industry
- Perfumes and Cosmetics
- Transport and Logistics
- Property development

Ratings

TOP RANKED Chambers EUROPE 2019 KIAP, Attorneys at Law

CHAMBERS GLOBAL

Shortlisted for the CHAMBERS EUROPE AWARDS 2015 2013

The LEGAL 500 EMEA LEADING FIRM 2019

ПРАВО 300

Best Lawyers LAW FIRM OF THE YEAR RUSSIA 2020

Рейтинг симпатий ПРАВО RU 300

WORLD IP SURVEY 2018 Managing Intellectual Property IP STAR

Best Law Firm Website by LawFirmManagement.RU AWARDS 2016

WORLD TAX

IFLR1000

WHO'S WHOLEGAL WWL

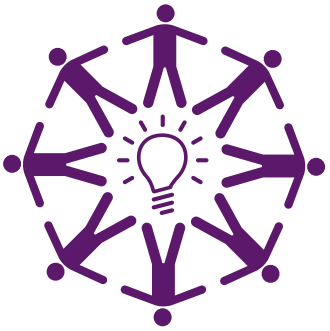
LEADERS LEAGUE

Коммерсантъ

FINANCIAL CBONDS INFORMATION

Why KIAP?

Capital Letter Idea



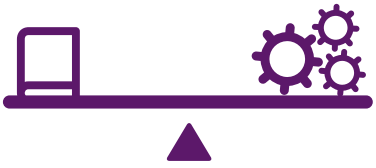
What we live and breathe is an idea. We are building a strong, competitive national brand: we invest in young lawyers, support social initiatives, promote consensus among the professional community. We are convinced that the majority of our clients share our values, that is why we are on the same page with them. We all come from different business areas, so we have a wealth of experience and broad-based knowledge. This generates synergy for effective management of clients' cross-industry projects.

Happiness as a business model

To date we have managed to put in place a one-of-a-kind corporate culture, which is based on trust, emotional attachment to the brand and happiness of employees in their everyday professional life. Our forte is persistence and a special blend of personal qualities — proactiveness and positive thinking.

High pace

High rate of progress is our success formula. We are aware that individual contributions drive teamwork and KIAP's overall growth. We are not afraid of setting ambitious goals for ourselves and seek the speediest ways of achieving them. At the same time, we have our feet firmly on the ground and we give no hasty recommendations thinking several moves ahead.



Balance between legislation and its enforcement

Not only are we scrupulous in reviewing the legislation, but we also closely monitor its enforcement by state regulators and judicial authorities. In this context, we advise clients, draft documents and support transactions with due regard to potential supervisory and litigation risks. Si vis pacem, para bellum.

Technology

We are at the cutting edge of IT penetration in the Russian legal services market. KIAP's growth strategy is predicated on state-of-the-art technologies. We follow the latest developments in design thinking and data visualization. KIAP publishes legal analytics in the form of infomercials, produces 3D presentations, and takes full advantage of the capabilities of social networks and business process automation systems.

Associations

RSPP

ICC RUSSIA INTERNATIONAL CHAMBER OF COMMERCE
The world business organization

INTA International Trademark Association

INTERNATIONAL BAR ASSOCIATION

RUSSIAN ARBITRATION ASSOCIATION

LawExchange INTERNATIONAL

Chartered Institute of Arbitrators
CIArb

THE HARMONIE GROUP
HARMONIE *Europe*

MARQUES
THE ASSOCIATION OF EUROPEAN TRADE MARK OWNERS

Social projects

Law for Children Charity Programme: donation of legal costs recovered

International Charity Legal Run

Charity chess tournament Legal Chess

Annual Undergraduate Academic and Applied Research Competition at the Law Instituteof Northern (Arctic) Federal University (NAFU)

Providing support to students of the Russian Academy of Justice at the international rounds of the Willem C. Vis International Commercial Arbitration Moot

Providing support to the RAFT team at the International student competition on international commercial arbitration named after M.G. Rosenberg

KIAP lawyers are successfully engaged in teaching activities at the law departments of the country's leading institutions of higher education

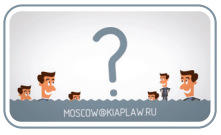
прав детство УЧАСТНИК ПРОГРАММЫ

LEGAL RUN 2019

LEGAL CHESS 2019

Don't miss

KIAP's exciting test «What kind of a lawyer are you?» at: www.lawyertest.ru



KIAP's entertaining video infographics for the Lawyer's Day : kiaplaw.ru/lawyer

Practices

- Litigation
- White Collar Crime
- Intellectual Property
- Corporate and M&A
- Customs and International Trade
- Bankruptcy
- Commercial Practice
- Insurance
- Blockchain Technologies
- International Commercial Arbitration
- Forensic. Legal Inquiries
- Antitrust and Competition
- Real Estate. Land. Construction
- Banking and Finance
- Employment
- Administrative practice
- Venture investments

KIAP, Attorneys at Law
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Litigation

> *KIAP is one of the leaders in litigation.*
> *Legal 500 EMEA*

SERVICES

- Residential, land and other real property disputes
- Disputes in the oil and gas sector, including disputes in the power and heat energy sector
- Finance and investment disputes, including bonds and default issues
- Commercial (business) disputes
- Leasing disputes
- Employment disputes
- Insurance disputes
- Corporate disputes
- Environment and natural resources
- Intellectual property protection disputes
- Administrative disputes (disputes with state bodies)
- Customs disputes
- Mock-trials (test or imitation trials):
  - **Light mock-trial** (preliminary analysis of key documents, oral hearing, preparation of a report with recommendations)
  - **Complex mock-trial** (preliminary dispute analysis, selection of an arbitrator, psychological aspects, complete evaluation of the evidence base, assessment of procedural documents of the case, development of a «history» and a trial strategy, oral hearings, preparation of a comprehensive report with recommendations)
- Life and wealth damage compensation
- Banking disputes
- Antimonopoly disputes
- Business reputation and libel disputes
- Cyberspace disputes
- Bankruptcy disputes
- Consumer issues and issues of wholesale and retail trading
- Aviation and aircraft construction disputes

Team

Andrey Korelskiy
Managing partner
Attorney at law
ACIArb
ak@kiaplaw.ru

Anna Grishchenkova
Partner
LL.M., MCiarb
ag@kiaplaw.ru

Infographic

Doing Business in Russia
www.kiaplaw.ru/doing_business

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Litigation

PROJECTS

International owner of large office centers located in Moscow

Representation of the interests in a series of disputes on the establishment of the cadastral value of the buildings. As a result, the cadastral value was reduced by more than 1 billion RUB.

Irish Bank Resolution Corporation Limited

Representing the Client's interests in a series of disputes related to the bankruptcy of a major international financial group, including execution of judgments from the Republic of Belize and the Republic of Northern Ireland by RF SCC (amount at issue: 200+ mln euros).

Largest Russian insurance company

Representation of the Client's interests in a dispute related to thirty foreign reinsurers, including the members of the Lloyd's insurance cartel, which rejected the claims to pay reinsurance money in the amount of more than 40 million dollars in connection with the crash of a Sukhoi Superjet aircraft in Indonesia in 2012. Based on the results of different-level courts considering the disputes, the claims were upheld in full and are currently being enforced on the territory of foreign countries.

Largest Russian holding in the electric-power supply industry

Representing of the Client in litigation with the E4 company to recover an advance of 3.5 bln RUB (about 100 mln US dollars in 2014). Dispute over the termination of contract to supply a powerplant acquired for the Serov State District Power Station construction project. Client's claim was granted: the supply contract was terminated and the advance refunded.

Major foreign insurance company

Representing the Client in a dispute with a foreign reinsurer on a reinsurance recovery in the total amount of more than USD 35 million arising out of the accident at the Sayano-Shushenskaya hydropower plant (total damage over USD 200 million). The result – the Client's claim was satisfied in full, afterwards the decision was enforced in the territory of Switzerland.

Largest Asian pharmaceutical company

Representation of the Client's interests in a dispute related to recovery of insurance compensation in the amount of more than 100 million RUB from one of the largest insurance companies in Russia. As a result, insurance compensation was paid in full, dispute was settled by the amicable agreement.

Top manager of a large retail chain

Representing the Client's interests in a dispute on recovery of damages from the Client in the amount of several tens of millions of RUB. The courts of all instances, including the Supreme Court of the Russian Federation, found the company's position to be erroneous and decided that there was no fact of any losses as a result of the actions of the top manager.

One of the world's largest oil service companies

Representing the Client's interests in a dispute on recovery of the cost of drilling equipment worth more than 100 million RUB. The court confirmed the position of the Client and the claim was satisfied in full.

Largest office and warehouse complex in Moscow

Representation of the Client's interests after a fire with the damage worth more than 100 million RUB. As a result of a longstanding litigation, the case was successfully completed in favor of the Principal.

Heat generating organization

Representing the Client in disputes with an unfair consumer – housing management company, including in the Presidium of the Supreme Commercial Court, which made precedent setting decision to prevent communal services providers' release from liability for the quality of these services' provision.

One of the largest retail chains

Representing the Client's interests protecting its investments in a number of disputes in several regions of the Russian Federation totaling 5 billion RUB. As a result all disputes were resolved in our Client's favor.

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KIAP | Korelskiy Ischuk Astafiev

International Commercial Arbitration

> *KIAP is a standout team of breakthrough litigators.*
> *Legal 500 EMEA*

SERVICES

Dispute resolution

- Legal representation before Russian courts in matters involving recognition and enforcement of foreign arbitral awards, in resulting proceedings (interim measures in support of arbitration etc.) and support in foreign jurisdictions
- Obtaining, analysis and legalization of evidence in arbitration
- Asset search in Russia and abroad
- Legal representation in international commercial arbitration in Russia and abroad
- Negotiation in international commercial arbitration, mediation

Consulting

- Advice on arbitration agreements, validity and enforceability of arbitration agreements
- Advice on strategies in international commercial arbitration

Team

Anna Grishchenkova
Partner
LL.M., MCiarb
ag@kiaplaw.ru

Konstantin Astafiev
Partner
Attorney at law
ka@kiaplaw.ru

Infographic

Doing Business in Russia
www.kiaplaw.ru/doing_business

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International Commercial Arbitration

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PROJECTS

MTS retail chain

Representing the client in a precedent making dispute against one of the world-wide leading manufacturers of telecom equipment. Among the legal issues in the case was the right to equality in access to justice. This issue drew the attention of the worldwide legal community, since the issue of equality in access to the judicial system has never been examined from this angle before. The position of the Firm has been supported by the Presidium of the Supreme Commercial Court and has had a serious impact on the practice in other courts. Likewise, this has had an impact on the contractual clause which sets forth the terms of international arbitration, especially with foreign companies as participants in agreements with arbitration clauses.

Major Russian oil producer

Representing the interests as a defendant in the High Court of London in respect of claims to recover 30 million pounds. As a result, the High Court of London agreed with the defendant's arguments and denied recognition of its jurisdiction over the dispute to the full extent.

Kazakh company engaged in contract work

Representing the client in recognition and enforcement of judgments issued by the courts of Republic of Kazakhstan before the Arbitrazh Court of St. Petersburg and Leningrad Region and the Federal Arbitrazh Court of the North-Western District. The case was won in spite of several objections such as lack of jurisdiction of the Kazakh courts, improper notification of the respondent about the hearings in foreign courts and public policy issues connected with involvement of the Ministry of Defense and military agreements between Russian Federation and Republic of Kazakhstan. Consequently the case helps to develop a positive court practice on recognition and enforcement of foreign judgments in Russia.

Engineering & construction company located in Czech Republic

Representation of the client in EUR25m construction dispute before the Arbitration Institute of the Stockholm Chamber of Commerce against one of the Russian leading metallurgical companies.

Major Russian agro-industrial holding

Representation of the interests in the ICAC at the Chamber of Commerce and Industry of the Russian Federation in a dispute with a Dutch process equipment supplier. Under the dispute, a foreign state court adopted pre-action measures supporting the Russian arbitration award.

Russian Design Bureau

Representation of the client (Bureau is designing subsea vessels and developing deep water rescue facilities against the orders of the Russian Navy) in a dispute before the International Court of Arbitration of the International Chamber of Commerce against Italian supplier of technological equipment.

One of the major production enterprises of Republic of Belarus

Representation of the interests in the International Arbitration Court at the Belarus Chamber of Commerce and Industry in a dispute with a contractor as part of the implementation of an investment project for the construction of a mining and processing facility.

Major Irish bank

Successful litigation on behalf of a client in a series of disputes related to the bankruptcy of a major international financial group, including execution of judgments from the Republic of Belize and the Republic of Northern Ireland by RF SCC (amount at issue: 200+ mln euros).

An Italian construction and engineering company

Representation of the interests at the International Institute of the International Chamber of Commerce (ICC) in a dispute with a Russian contractor within the framework of the construction of a socially useful facility.

Subsidiary of a leading fertilizer producer in Russia

Successful representation in a dispute against the world's biggest mining corporation.

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White Collar Crime

> *Highly dedicated team.*
> *Legal 500 EMEA*

SERVICES

- Consultations and representation of clients' interests in cases related to the issues of financial nature or corrupt practice, including tax and white-collar crimes
- Planning, coordination and implementation of internal corporate investigations with respect to potential offences
- Consultations concerning the laws targeting anti-money laundering issues, bribery and corrupt practices, as well as concerning compliance with prescribed procedures in those areas for the prevention of such crimes
- Business projects and agreements evaluation to verify compliance with criminal law

Team

Konstantin Astafiev
Partner
Attorney at law
ka@kiaplaw.ru

Infographic

Doing Business in Russia
www.kiaplaw.ru/doing_business

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White Collar Crime

KIAP | Korelskiy Ischuk Astafiev

PROJECTS

Well-known Russian businessman from the Forbes rating

Representation of the client's interests in the fraud case (an attempt of the embezzlement of shares worth more than 10 billion RUB). KIAP lawyers represented the Client both in the course of Russian criminal proceedings and within the framework of interrelated proceedings in courts of a number of foreign jurisdictions.

Electronic equipment producer

Protecting the client's interests in espionage case: represented the company officers during investigation handled by the Federal Security Service of the Russian Federation (FSB) and technical expertise. As the result several charges have been removed.

Management of a company well-known in the Russian and international pharmaceutical market

Representing the interests within the framework of a number of criminal cases and other inquiries in response to alleged episodes of embezzlement at the stage of medication development and sale, as well as in connection with the principals having been charged with the establishment of and participation in a criminal community.

Chief executive officer of the Russian business unit of an international company (B2C) operating in the apparel retail market

Representation and protection of the interests in connection with the alleged evasion of the funds repatriation duties. Based on the investigation results, the criminal case was suspended due to failure to identify the person subject to criminal liability.

Russian office of a major international company

Representation of the interests in connection with an attempted theft of over 1 billion rubles from the company through tampering with evidence and passing knowingly improper judicial acts. A number of persons were charged based on the investigation results of several criminal cases, and the said persons were brought to criminal liability on the basis of a court verdict. The unjust judicial acts were revoked, and a number of judges were brought to disciplinary liability.

Owner and Chief executive officer of a company providing loan financing services

Representation and protection of the interests of the principal, accused of committing an extremely serious crime as well as a number of economic crimes. Based on the investigation results of several criminal cases handled by the Russian Ministry of the Interior and the Investigative Committee of the Russian Federation, with operational support provided by the staff of the internal affairs unit of the Russian Federal Security Service, all the criminal cases against our principal were dismissed. Criminal cases were instituted against a number of law enforcement officers and other persons criminally conspiring with them, in response to evidence falsification, knowingly false denunciation, giving and taking bribes. The court rendered the guilty verdict in respect of those persons. A number of the defendants in the case were put on the international wanted list, whereupon all of them were detained in the territory of foreign states.

Leading Russian IT company

Representing the client, which was an injured party, in criminal proceedings concerning embezzlement of public funds.

Managing director of a budgetary organization head in the territory of the Republic of Ingushetia

Representing the interests at the stage of the preprosecutorial check conducted by the officers of the Russian Federal Security Service in response to the embezzlement of public funds committed by a group of individuals on a particularly large scale. No criminal proceedings were instituted based on the investigation results.

Affiliated company of a major Swiss transport holding

Representing the interests of the client in the Constitutional Court of the Russian Federation on a controversy over releasing from attachment property seized as part of criminal proceedings.

One of the shareholders of a large Russian company specialized in natural resources

Representing the client during criminal proceedings concerning the embezzlement of shares worth USD$10 million.

Large Russian insurance company

Representing the client in the criminal case on insurance fraud.

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Forensic. Legal Inquiries

> *All of KIAP's lawyers are responsive, enthusiastic and fight hard to achieve the best possible result.*
> *Chambers Europe*

- Confidential examination and analysis of the actions of the management and employees of a company in respect of potential abuses, including in respect of their actions having any formal elements of crimes in favor of the shareholders (the owners of the company)
- Verification of the counterparties' legal discipline in transactions, collecting information on counterparty companies required to make business decisions
- Collection, analysis and legalization of body of evidence for Russian and international civil and commercial litigation
- Examination of staff in company business units including legal and financial discipline (compliance)
- Internal investigation into corporate frauds and other abuses by the company's staff and business partners

FORENSIC
SERVICES
LEGAL INQUIRIES

- Advising other lawyers on complex legal cases (including criminal matters)

Team

Konstantin Astafiev
Partner
Attorney at law
ka@kiaplaw.ru

Infographic

Doing Business in Russia
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Best Lawyers' LAW FIRM OF THE YEAR RUSSIA 2020

Forensic. Legal Inquiries

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PROJECTS

One of Europe's largest food manufacturers

Carrying out of legal and financial due diligence on a major Russian food manufacturer. The due diligence report was prepared for consideration by the board of directors of our client when they were considering whether to enter the Russian market through a cross border merger with a Russian company. The estimated cost of the transaction is approximately one billion US dollars.

Russian company

Conducting an internal corporate investigation of a company into possible participation of a director of the branches of the company in fraudulent schemes. As a result of an investigation the complete structure of the fraudulent group became revealed, as well as the details of the fraudulent schemes the group was engaged in. The employment relations with the members of the group were terminated.

In cooperation with financial audit specialists from one of the Big Four companies

A large-scale legal investigation was conducted in response to a number of alleged company funds embezzlement attempts to the amount of more than 20 million U.S. dollars. Based on the investigation results, there were identified the persons involved in the commission of the crime, including persons from among the former and current employees of the target company. There were facts revealed indicating the presence of the elements of corruption in their actions. Taking into account the evidence collected and on the basis of the materials also received by the officers of the central office of the Russian Federal Security Service, there were instituted several criminal cases, with the guilty persons eventually brought to criminal liability.

Foreign bank

Gathering and vetting of evidence suggesting graft in an acquisition of a package of assets in the Russian market with the involvement of a Western bank. The findings were notified to the head office of the bank, and appropriate HR arrangements were made.

Russian business unit of a major international company operating in the advertising market

Conducting an internal investigation in response to alleged financial misconduct by a number of the Russian office employees. As a result of the examination conducted, there were revealed the elements of the crimes provided for in articles 159 of the Russian Criminal Code (fraud) and Article 165 of the Russian Criminal Code (causing property damage through under false pretenses and abuse of trust). The necessary body of evidence was reviewed and collected, the materials were handed over to law enforcement officers for preprosecutorial examination, and a decision was made to initiate several criminal cases (with numerous episodes established).

Largest European manufacturer of construction materials

Carrying out of due diligence and examining the financial results and procedures of potential counterparties for our client. Our report assisted our client in taking a strategic decision to develop a distribution network in one of Russia's regions.

Oil company

Gathering of information about the company, its ultimate beneficiaries and affiliates as part of Due Diligence for the purposes of in-depth assessment of legal and financial exposure, bona fides and intentions of the asset seller. The project was meant to enable the client to make an informed decision on the acquisition of a regional petroleum company with a network of filling stations. The probe established that the company's ultimate beneficiaries include local civil servants, with the public sector accounting for the bulk of contracts. This intelligence gave a strong hand in negotiations and made it possible to close the deal on terms favourable to the client.

International company producing alcoholic beverages

Representing the client as part of an internal corporate investigation into possible corruption-related abusive practices on the part of the company's counterparty's employees. As a result of the investigation a number of company employees were found out to be participating in a series of illegal actions; the respective statements were filed with the law enforcement agencies, and employment relations with the above-mentioned employees became terminated.

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Intellectual Property

> *A highly effective and client-friendly IP team, capable of handling the most complex projects. What I like most is that the lawyers offer workable solutions.*
>
> *Chambers Europe*

SERVICES

DISPUTES

- Legal representation before Rospatent, Arbitration tribunals and General Jurisdiction Courts, Federal Antimonopoly Service, Federal Customs Service and law enforcement agencies
- Disputes related to agreements on creation and use of intellectual property

CONSULTING

- Legal audit of intellectual property, including for the purpose of investment
- Development of a comprehensive strategy to protect intellectual property in different jurisdictions
- Development and analysis of agreements on creating intellectual property, agreements on disposal of rights on intellectual property, R&D agreements
- Development and analysis of distributorship, service agreements, agents agreements including provisions on the use of intellectual property and confidential information

REGISTRATION

- Registration, defense and maintenance of trademarks and patents, registration of inventions, utility models and industrial designs in Russia and abroad
- Trademarks searches for identity and similarity, patent searches including FTO-research
- Software and domain names registration
- Protecting of digital IP
- Entering of trademarks and copyrights into Customs Register of Intellectual Property

- Trademarks: revocation, non-use actions, contesting decisions of Rospatent on trademark applications, domain names issues
- Defense of copyright and related rights
- Challenging patents on inventions, utility models and industrial designs
- Protection against unfair competition relating to infringement of IP

Team

Angelika Reshetnikova
Head of Practice
a.reshetnikova@kiaplaw.ru

Infographic

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Intellectual Property

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PROJECTS

Major international pharmaceutical company

Representing of a client in a long-term dispute about cancelling a patent on a pharmaceutical composition of drospirenone/ethinylestradiol, as well as a drug on its basis before IP Court.

Group of cosmetic companies

Comprehensive maintenance of an IP portfolio, including registration of assets in most foreign countries.

Big Russian confectionary company

Assisting the client in prevention of unfair competition from another rival confectionary company, which used packaging similar to client's packaging protected by a design patent, including provision of all evidence proving violation, developing a legal position and representation before the Federal Antimonopoly Service.

Major international air carrier

Defending in the case over the violation of exclusive rights to a trademark in a customs authority, as well as subsequent representation in court.

Large international pharmaceutical company

Advising on the application of an agreement with a competing company for the disposal of rights on intellectual property (know-how, patents, trademarks) during importation and manufacture of pharmaceutical preparations protected by the above-described IPO.

Major French manufacturer of household appliances

Successful representation of interests in the case over the termination of the legal protection of a trademark in the Intellectual Property Court.

One of the world's most up-and-coming jewelry brands

Full-service IP protection for the client starting from registration procedures up to representation of the client before the court and the Customs in various cases relating to protection of IP rights; cooperation with police officers regarding prevention of selling counterfeit goods.

Leading international marketing agency

Consulting on a wide range of issues related to the acquisition, disposal, and audit of IP assets, usage of intellectual property for incentive events and loyalty programs, and personal data processing.

One of the global domain name registrars

Protecting of the client being sued in connection with registration of the domain name of a website with content that Roskomnadzor (Federal Communications, IT and Media Supervision Agency) found to be in breach of legislation of the Russian Federation.

Major Russian petrochemical company

Successful defence of the client at courts of three instances in a dispute over the recovery of a licence fee and late charge in the amount of some 5,000,000 roubles. The claim has been granted in full, the opponent's counterclaim rejected in full.

One of the leading Russian retail banks

Assisting the client in rebranding process being a result of creation of a joint venture, as well as in creation of a unique scheme for obtaining exclusive rights to IP in terms of the project of prevention of unfair competition.

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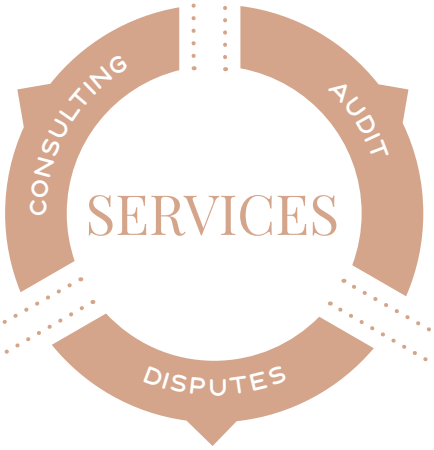
> *Ilya Ischuk is one of the best in antitrust law.*
> *Legal 500 EMEA*

- Endorsement with the Federal Antimonopoly Service of the Russian Federation of transactions on shares acquisition, property, rights concerning the Russian legal entities, endorsement of M&A
- Representation before the anti-monopoly authorities: at the stage of document request and antimonopoly law compliance investigation; at the stage of case investigation; and at the stage of administrative law violation
- Appraisal of criminal and legal risks relating to antimonopoly law violations
- Issues relating to compliance of agreement and management activities with the antimonopoly law



- Representation of interests during litigation with the antimonopoly authorities in cases of antimonopoly law violation, as well as in cases of administrative law violation

Team

Ilya Ischuk
Partner
Attorney at law, Ph.D in Law
ii@kiaplaw.ru

Maxim Buzin
Head of division «Government Procurement: legal support and disputes»
m.buzin@kiaplaw.ru

Infographic

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Antitrust and Competition

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PROJECTS

Retail network (a subsidiary of one of the world's biggest retailers)

Representing:

in a dispute against the Federal Antimonopoly Service of the Russian Federation concerning a possible cartel agreement in the field of socially-important foods;

in Moscow and regional arbitrazh courts - in disputes against the Federal Antimonopoly Service concerning breaches of the Federal trade and competition laws, including cases concerning the alleged failure to provide relevant information about goods;

in numerous disputes against food suppliers for compensation of damages suffered in connection with alleged breaches of the Federal competition law.

Russian representative office of a global power equipment manufacturer

Conducting a compliance audit of the contractual relations system and the procedure for communication with distributors of the client with the current antimonopoly laws (based on interviews and a document audit).

One of the leading private operators of airport infrastructure

Defending against the convictions of breach of Art. 15 and 16 of the Federal law on protection of competition, which were brought against the client and the Governor, the Government and specialized ministries of one of the subjects of the Russian Federation.

Major regional supplier of goods for disabled people rehabilitation

Representing:

as part of a number of court cases against regional antimonopoly service departments in connection with violations committed in the sphere of goods procurement for state needs;

as part of a court case initiated in connection with the Principal having been charged with participation in a cartel agreement at a tender.

Two major international trade networks in the electronics and household appliances market

Providing support for a project connected with obtaining the approval by the Russian FAS of a joint operating agreement.

One of the biggest retailers

Striking down 63 administrative fines from FAS of Russia totalling 126 mln RUB for the client in connection with accusations of discrimination against suppliers of fish and fish products.

Major Russian producer of meat and meat products

Representing the interests in a case initiated by the Russian FAS on the grounds of unfair competition on the part of the Principal's competitor.

One of the leaders in the pulp and paper production market

Representing the interests as part of the proceedings in the FAS Russia on the grounds of abuse of the dominant position by establishing a monopolistically high price.

Global hotel chain

Development of a system of contractual relations for operations with suppliers of goods (works, services) subject to the existing antimonopoly laws.

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3rd floor, 4/5 Baker Plaza, 68/70 Butyrskiy Val st., Moscow, 127055
Tel.: +7 (495) 660 49 09, www.kiap.com

> *KIAP team never gets ruffled under pressure and tight deadlines, always remaining calm and collected.*
> *Legal 500 EMEA*

SERVICES

STRUCTURING

- Planning the ownership and management structures for a group of companies
- Analysis of options prior to transferring to a new structure
- Obtaining government approvals
- Development of effective transfer plan
- Development of operational solutions for business
- Creating step by step plans for transfer to the new structure
- Coordination of structuring in foreign jurisdictions

CONSULTING

- Consulting on corporate procedures
- Preparing internal acts regulating the powers of the company's management bodies
- Drafting of commercial contracts, including standard agreements
- Internal control and compliance

M&A

- Complex due diligence reviews
- Structuring the transaction including financing aspects
- Negotiations and support in transaction completion and settlement
- Business restructuring to match the transaction
- Call/Put option agreements
- Sale/Purchase of business
- Shareholders' agreements

Team

Anton Samokhvalov
Partner
a.samokhvalov@kiaplaw.ru

Ekaterina Spakhova
Senior Associate
e.spakhova@kiaplaw.ru

Infographic

EU and US sanctions against Russian citizens and businesses
www.kiap.com/sanctions

KIAP, Attorneys at Law
3rd floor, 4/5 Baker Plaza, 68/70 Butyrskiy Val st., Moscow, 127055
Tel.: +7 (495) 660 49 09, www.kiap.com

Corporate and M&A

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PROJECTS

European concrete panels producer

Advising the client in the course of sale of client's Russian business (value of project exceeds 12 mln euro).

Private client

Representing the client in the court dispute on recovery of large amount of shares valued more than 1 billion RUB.

One of the world biggest insulation producers

Advising the client on working out a target structure and a scheme of Russian companies restructuring for the purpose of their consolidation.

JV VOSCF

Structuring a joint venture of Sovcomflot – the leading shipping company in Russia - and VanOord at the request of the client (another joint venture of Sovcomflot and VanOord). Sovcomflot has more than one century of experience in the field of maritime building and dredging operations.

EPAM Systems Inc.

Supporting the client in the course of M&A transaction – purchase of GGA Software Services (Russian and CIS scientific informatics services provider) – in a part related to purchase of Russian assets.

Italian construction and civil engineering company

Advising large Italian construction company on exit of client's business partner from Russian joint venture and settlement between partners of JV.

Group of companies engaged in building the entire infrastructure of the oil industry

Restructuring a group of companies engaged in building the entire infrastructure required for smooth operation of the oil industry in Russia.

Zvezda Shipbuilding complex

Support of transaction on launching a joint venture operating in the field of engineering and project management of the construction of tankers between Zvezda Shipbuilding complex and Korean company Hyundai Samho Heavy Industries Co. Ltd. (HSHI).

Global fully integrated engineering and construction corporation

Advising huge international engineering and construction corporation on restructuring of its Russian JV ownership and shareholders' agreement to be entered into between the client and its business partner.

Foreign bank

Representing the client's interests in a series of corporate disputes concerning protection and recovery of Russian assets.

Global logistics and transportation corporation

Advising global logistics and transportation corporation on matters related to shareholders' agreement and option agreements to be entered into between the client and its partners in respect of Russian JV.

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3rd floor, 4/5 Baker Plaza, 68/70 Butyrskiy Val st., Moscow, 127055
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Customs and International Trade

> *During our cooperation your team demonstrated excellent knowledge in the areas of labor, tax, customs and corporate law, as well as on intellectual property issues. KIAP could be characterized by precision in execution of obligations, responsibility, innovative approach in solving complex tasks and excellent knowledge of the industry.*
>
> *Anna Salivon, Head of Legal Department, Otto Group Russia*

SERVICES

CONSULTING

- Customs clearance and customs control over imported and exported goods
- International leasing transactions
- Evaluation and minimization of customs risks
- Compliance with prohibitions and restrictions
- Protection of rights and lawful interests throughout measures undertaken by customs agencies for customs control purposes
- Specifics of the foreign trade regulatory regime in light of Russia joining the Word Trade Organization (WTO)
- Refunds of overpaid customs duties, taxes and recovery of interest for violation of the timeframe applicable to the refunds
- Estimation for the customs value of the goods and verification thereof
- Structure of transactions based on requirements of the customs and currency control laws and the rules of the WTO
- Nuances of customs procedures applied in the event of import/ export of multicomponent items in unassembled/dismantled form
- Classification of goods and obtaining rulings of the customs authorities regarding such classification
- Application of benefits and preferential norms

DISPUTES

- Proceedings in cases regarding administrative offences and administrative liability
- Re-assessment and recovery of customs duties
- Wrongful refusal on part of the customs agencies to undertake requested actions or adopt requested rulings
- Adjustments to the customs value of goods
- Assistance in disputing unfounded demands by customs agencies

Team

Ilya Ischuk
Partner
Attorney at law, Ph.D in Law
ii@kiaplaw.ru

Infographic

Doing Business in Russia
www.kiaplaw.ru/doing_business

KIAP, Attorneys at Law
3rd floor, 4/5 Baker Plaza, 68/70 Butyrskiy Val st., Moscow, 127055
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Customs and International Trade

KIAP | Korelskiy Ischuk Astafiev

PROJECTS

Clothing importer

Advocacy for the client in a series of administrative actions for misdeclaration and filing of invalid documents when completing customs formalities. All court rulings holding the company liable were quashed by a superior court, with proceedings in the cases terminated.

International trade company

Representing the client in an appeal against the decision of the Federal Customs Service on trade value correction. The above-mentioned decision was found unlawful by the courts, and the risk of the company being unjustifiably charged was mitigated.

Major trader

Representation of the interests of a client subjected to a desktop customs audit, which resulted in extra customs charges for earlier imports. A review of the audit findings suggested that the customs ruling could be challenged under a pre-action protocol. Having reviewed the complaint, the superior customs authority found the customs charges illegal and set aside the ruling.

One of the marketing services providers

Comprehensive legal support for the project on changing the FEACN classification code for the earlier imported goods and on the refund of overpaid customs duties. The court dispute initiated in the interests of the Principal at the Arbitrazh Court of Saint Petersburg and the Leningrad Region was finished by termination of proceedings in connection with the voluntary refund by the customs authority of the earlier customs payments made to the Principal's operating account.

Major importer

Advising the client on the applicability of technical regulations to imports into the Eurasian Economic Union.

Global player in the garment market

Advising the client on customs valuation under contracts between affiliates.

Supplier of repair and construction materials

Representation of the interests in a dispute with the Moscow Regional Customs Office concerning classification of goods in accordance with the Foreign Economic Activity Commodity Nomenclature (FEACN). The arbitration court recognized the customs authority ruling in respect of the classification of the goods to be illegal and ordered the customs authority to refund the excessively collected customs payments to the importer.

Mining and smelting company

Successful defence of the client in several court disputes with customs agencies on invalidation of rulings with respect to adjustments to the customs value for imported goods.

Major trader

Challenging a customs ruling requiring to pay extra customs charges on previous imports. Outcome: the challenge upheld under a pre-action protocol and the customs ruling set aside by a superior customs authority.

Trading company

Representation of the interests in the course of the verification of the customs value of the earlier imported goods carried out by the Central Customs Administration. The customs value declared by the company was found to be justified and the verification procedure discontinued.

Subsidiary of a mining and smelting holding

Representation of a client in a series of customs disputes with the customs agency with respect to refunds of customs duties enforced against the company. Result of the dispute: customs duties refunded, with the interest paid by the customs agency for having violated the timeframe with respect to the refund.

Major trader

Advising the client on changes in the TN VED [Export and Import Commodity Classification (IMEXCC)] classification code for prior imports.

KIAP, Attorneys at Law
3rd floor, 4/5 Baker Plaza, 68/70 Butyrskiy Val st., Moscow, 127055
Tel.: +7 (495) 660 49 09, www.kiap.com

> *Sergey Popov has good knowledge of real estate matters and is a brilliant attorney and good negotiator.*
> *Legal 500 EMEA*

SERVICES

DISPUTES

- Representation in Russian courts on issues of land and construction law as well as real estate and privatization law
- Pre-trial dispute resolution procedures

CONSULTING

- Consultations on acquisitions and dispositions of real estate
- Legal advice on investments relating to construction projects, sites and works
- Comprehensive advice on transactions for the acquisition of residential and commercial property in the Russian Federation, the UK, EU countries, Bulgaria, the US and Africa
- Preparation and negotiation of contracts for construction projects, legal advice on contracts and consultations on construction projects carried out using FIDIC standard construction contracts or contracts that apply the principles or specific provisions of FIDIC
- Legal advice on investments relating to construction projects, sites and works

Team

Sergey Popov
Head of practice
Ph.D in Law
s.popov@kiaplaw.ru

Ilya Dedkovskiy
Head of Bankruptcy practice
Attorney at law
id@kiaplaw.ru

Infographic

Doing Business in Russia
www.kiaplaw.ru/doing_business

KIAP, Attorneys at Law
3rd floor, 4/5 Baker Plaza, 68/70 Butyrskiy Val st., Moscow, 127055
Tel.: +7 (495) 660 49 09, www.kiap.com

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Рейтинг симпатий Право.ru 300

Real Estate. Land. Construction

KIAP | Korelskiy Ischuk Astafiev

PROJECTS

› Consulting

Review and updating of a standard lease agreement for a major shopping center in Moscow in the interests of a major Chinese investor.

Analysis and systematization of legal information on the rights and encumbrances for more than 30 real estate units in the interests of a major trading network.

Legal opinion preparation in the interests of AUCHAN on the construction project implementation for several shopping centers in the Moscow region.

Consulting TVOE on real estate management issues.

Drafting lease agreements for Guess, Gucci, Qlik, and other companies.

Advising INDITEX Group (a global corporation which owns many worldwide brands, including Zara, Bershka, Pull & Bear, Massimo Dutti, Stradivarius and Uterqüe) on all land law-related issues concerning relations with the landlords and public authorities.

Representing Sawatzky Group by developing a draft turnkey contract for a residential house.

› Litigation

Representation of the interests of a large office center located in Moscow on the establishment of the cadastral value of a building as being equal to its market value in a judicial procedure. The value was reduced by more than 1 billion rubles.

Representation of the interests of the Management Company of a Closed Real Estate Share Fund in a series of judicial disputes with the tenants of the property constituting a share fund in the amount of more than 2 billion rubles.

Representing Zara in a more than R250 million dispute against a large trade network in Moscow.

Representation of the interests of the country's major producer of mineral fertilizers in a case to recover damages worth more than 200 million rubles caused by a fire at a mining and processing facility.

Representing of international hypermarket chain Globus in recovery of debt from a shopping centre building contractor before the Court of Arbitrazh. The efforts made resulted in a judgment rendered for the client with an award of some 1 mln euros' worth of damages.

KIAP, Attorneys at Law
3rd floor, 4/5 Baker Plaza, 68/70 Butyrskiy Val st., Moscow, 127055
Tel.: +7 (495) 660 49 09, www.kiap.com

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Bankruptcy

> *KIAP provides excellent, responsive and innovative service.*
> *Legal 500 EMEA*

SERVICES

LENDERS

- Inclusion into the lenders' registry
- Blocking the transfer of assets from a debtor's estate
- Requiring an insolvency officer to contest questionable transactions
- Representation in court hearings and creditor committee meeting
- Contesting illegal actions by insolvency officers
- Pre bankruptcy forensic analysis

DEBTORS AND INSOLVENCY OFFICERS

- Advising on the procedures of financial analysis and the extent of the oversight stage, external management and bankruptcy proceedings
- Representation of the debtor and insolvency officers in court hearings and creditor committee meetings
- Developing the strategy of liquidation and corporate bankruptcy of a company
- Advising on bidding procedures in a bankruptcy action
- Blocking unscrupulous lenders from inclusion into the registry of lenders
- Contesting questionable transactions on behalf of an insolvency officer
- Representation of the management and incorporators of a debtor in claims for vicarious liability damages
- Advice on criminal law mechanisms in bankruptcy
- Recovery of damages from the debtor's management
- Advice concerning liability of a subsidiary of a debtor

Team

Ilya Dedkovskiy
Head of Bankruptcy practice
Attorney at law
id@kiaplaw.ru

Andrey Korelskiy
Managing partner
Attorney at law, ACIArb
ak@kiaplaw.ru

Infographic

Doing Business in Russia
www.kiaplaw.ru/doing_business

KIAP, Attorneys at Law
3rd floor, 4/5 Baker Plaza, 68/70 Butyrskiy Val st., Moscow, 127055
Tel.: +7 (495) 660 49 09, www.kiap.com

Bankruptcy

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PROJECTS

Irish Bank Resolution Corporation Limited

Representing the client in a series of judicial disputes related to the bankruptcy of Sean Quinn's major international financial group, including challenging the arbitration courts' awards and enforcement of the judgment passed by the High Court of Justice of Northern Ireland, with representation in the Presidium of the Supreme Arbitrazh Court of the Russian Federation (with the disputed amount being over EUR 200 million).

Largest Russian company of electric energy

Consulting on debt settlement for a debt in the amount of 36 billion RUB owed by one of the main infrastructure project contractors facing bankruptcy. As a result, a debt settlement deal structure was developed.

World's leading supplier of innovative products and systems based on stone wool

Representing the client in several pledger and individual surety bankruptcy cases. As a result of the bankruptcy proceedings, the debt to the client was repaid to a large extent.

One of the biggest airline companies

Representing the client's interests in a tour operator bankruptcy matter. The amount of the debt owed to the client is about 450 million RUB. The debtor's total indebtedness exceeds 1 billion RUB.

One of the world's largest chemical companies

Representation of the client as a creditor in a bankruptcy case in central Russia.

Debtor's former director

Representation in an action for vicarious liability damages of 250 mln RUB. The court of first instance and the court of appeal upheld the firm's position that the director's actions were legally valid.

Former director of a major online store affiliated with the Svyaznoi group

Representing the interests in a case over bringing to subsidiary liability for the company's debts in the amount of 11 billion RUB. The claim was dismissed.

Debtor's former director

Representation in an action for vicarious liability damages of 46 mln RUB. The court of first instance and the court of appeal upheld the firm's position that the director's actions were legally valid.

European steelwork manufacturer

Representation of the interests in a bankruptcy case of a major Russian steel manufacturer. As a result, the debt to the client was fully repaid.

Major global manufacturer of alcoholic beverages

Representation of the interests on the claims filed by the bankruptcy trustee of one of the Principal's counterparties to challenge transactions valued at more than 200 million RUB. All the claims were dismissed in full.

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3rd floor, 4/5 Baker Plaza, 68/70 Butyrskiy Val st., Moscow, 127055
Tel.: +7 (495) 660 49 09, www.kiap.com

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Banking and Finance

> *KIAP team has a sharp and analytical mind, expertise, impressive communication skills and unfailing commercial acumen.*
>
> *Legal 500 EMEA*

SERVICES

BANKING AND FINANCE

- Legal support of loan and credit deals including deals with various types of security
  - Legal support in financial disputes, including disputes regarding bank's rehabilitation and bankruptcy procedures
- Advising on providing of financial services including securities services and banking services
- Advising on transfers of funds, e-money and electronic commerce
- Legal support of subordinated credit transactions
- Advising on banking regulations issues, banking requirements and reserves, as well as impact of sanctions on financial transactions structuring

CAPITAL MARKETS

- Legal support of bond issuance including subordinated bonds, stock exchange traded bonds, convertible bonds, bond programs and bonds with various types of collateral
  - Legal support of stock issuance, additional stock issuance (IPOs, SPOs)
- Advising on derivative transactions with various assets and advising on repurchase agreements. Standard documentation (ISDA, GMRA)
- Advising on issuance and execution of bank guarantees and independent guarantees
- Legal support in structuring of business on financial market
- Due diligence on financial and investment activities of companies
- Advising on admission of foreign issuers' securities to trading and direct access of foreign securities to trading

SECURITISATION, STRUCTURED AND PROJECT FINANCE

- Legal support of investment activities, advising on application of investment funds
- Legal support of project finance transactions
- Legal support of debt restructuring
  - Structuring of cash flows in commercial transactions, advising on transactions with documents of title
- Legal support of internal and international secutirisation of various types of assets (mortgage, auto loans, consumer loans, credit cards)

Team

Roman Suslov
Senior Associate
Ph.D in Law
r.suslov@kiaplaw.ru

Ekaterina Spakhova
Senior Associate
e.spakhova@kiaplaw.ru

Infographic

Limitations on the disposal of funds on a bank account
www.kiaplaw.ru/arrest_of_funds

KIAP, Attorneys at Law
3rd floor, 4/5 Baker Plaza, 68/70 Butyrskiy Val st., Moscow, 127055
Tel.: +7 (495) 660 49 09, www.kiap.com

Banking and Finance

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Securitisation and mortgage-backed securities

Legal support of one of the largest securitisation transactions in respect of the portfolio of residential mortgage loans originated by VTB 24, one of the largest banks in Russia, in the total amount of 46 bln roubles. Additional security for the bonds was provided in the form of surety stood by the Housing Mortgage Lending Agency.

Legal support of cross-border securitisation of auto-loans under English law, legal counsel on restructuring and amortization of the transaction, anticipated redemption of loan agreements and on terms and conditions of payment.

Legal support of securitisation transaction in respect of the portfolio of residential mortgage loans originated by VTB 24 in the total amount of 28.9 bln roubles. In terms of issue size the transaction is one of the largest Russian law securitisations on the market. Moody's has assigned Baa2 (sf) rating to the class A securities.

Advising of largest Russian banks on structuring of securitisation transactions of mortgage and various types of non-mortgage assets.

General regulatory issues regarding financial services

Providing advice on financial services and banking matters to banks, micro-financing institutions, other financial institutions, money exchange companies, e-payment service providers, providers of brokerage and financial services, as well as provision of legal support for investment activities of a company.

E-commerce

Advising international online merchant regarding risks of chargeback in payment systems.

Advising an international air carrier on the regulation of non-cash payment of tickets under Russian law.

Legal support on loan structuring secured by merchant cash advance.

Analysis of business model requiring mobile payments for compliance with Russian legislation.

PROJECTS

Loans and credit facilities

Advising a large Baltic bank on options for the settlement and enforcement of the debt of a Russian borrower.

Drafting documentation for one of the largest Russian retail banks financing acquisition of electricity company's stocks.

Project financing

Counsel on large development real estate project including questions regarding to financing of acquired assets.

Litigation in financial sector

Advising on legal dispute with banks issued guarantee, which secured obligations to construct large infrastructure project.

Counselling in dispute regarding investor's claims to stock exchange.

Legal support in disputes in relation to rehabilitation and bankruptcy of Russian banks.

Investment activities

Structuring options for transfer of shares in oil sector company.

Advising of Russian companies on structuring of options for raising additional financing.

Providing advice for private investors regarding legal, tax and currency control risks of various investment scenarios.

Legal support regarding application of investment funds in restructuring of business, managing of real estate and investing in bonds.

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Tel.: +7 (495) 660 49 09, www.kiap.com

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Commercial Practice

SERVICES

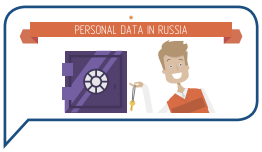
- Drafting and due diligence of civil law contracts, assistance in negotiations related to executing, amending and terminating contracts
- Consulting on doing business in Russia
- Development of the contractual links system, including in the sphere of international and regional distribution
- Development and bringing the Company's internal regulations (policies) into correspondence with the Russian legislation
- Development and analysis of the documents governing sales promotion (games, lotteries, contests)
- Consulting in the sphere of e-commerce and electronic payment systems
- Legal services outsourcing
- Legal support in the sphere of personal and confidential data protection
- Consulting in the sphere of licensing of certain types of activities and environmental regulation

Team

Julia Kirpikova
Head of practice
Attorney at law
jk@kiaplaw.ru

Ilya Ischuk
Partner, Ph.D in Law
Attorney at law
ii@kiaplaw.ru

Infographic



Personal data in Russia
www.kiap.com/Personal_data_in_Russia

KIAP, Attorneys at Law
3rd floor, 4/5 Baker Plaza, 68/70 Butyrskiy Val st., Moscow, 127055
Tel.: +7 (495) 660 49 09, www.kiap.com

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Коммерсантъ

Commercial Practice

KIAP | Korelskiy Ischuk Astafiev

PROJECTS

Global hotel chain
Expertise in and development of the contractual links structure.

Russian subsidiaries of an international air carrier
Advising in complex negotiations.

International manufacturer of electronic gauges
Consulting the client in the sphere of requirements envisaged in the Russian legislation to the accompanying documents for electronic gauges.

Large Russian investment company
Multidisciplinary consulting in the sphere of requirements of the Russian legislation to operations of the rabbit farms, including environmental and veterinary regulations.

Executive-class car manufacturer
Consulting concerning the conclusion of contracts in Russia with the use of individual types of electronic signature.

Russian subsidiary of a major European chemical company
Conducting a legal audit of business processes, including personal data processing.

International online fashion store
Consulting on the issue of brand promotion through e-mail distribution targeted at the Russian consumer.

Italian luxury brand of fashion and leather goods
Advising on legal risks concerning implementation of a new marketing program aimed at attracting a new age category of customers.

International coffee company
Consulting on the legal requirements for the installation and usage of coffee vending machines in Russia.

Global leader in the sphere of telecommunications
Consulting in the sphere of legal requirements to installation, storage, operation and disposal of generators produced by the client.

International producer of glass and glass products
Advising on the preparation of a personal data protection policy.

Acquiring start-up
Consulting on the possibility to implement the acquiring start-up project in Russia

KIAP, Attorneys at Law
3rd floor, 4/5 Baker Plaza, 68/70 Butyrskiy Val st., Moscow, 127055
Tel.: +7 (495) 660 49 09, www.kiap.com

KIAP | Korelskiy Ischuk Astafiev

Employment

> *The team does everything to achieve the best possible result for the client.*
> *Chambers Europe*

SERVICES

CONSULTING

- Advising companies' HR management on complicated labor law issues
- Drawing up model and individual labor contracts
- Personnel audits
- Developing a full package of internal documents and regulations, including in-house manuals

SPORTS LAW

- Full range of legal services concerning details of employment, agency, promoter, sponsor, advertising and other types of contracts for sports players, sports clubs, coaches and sponsors
- Legal consultations for clients during negotiation with counteragents, sports federations, sponsors, TV-channels and other mass media outlets or advertising agencies with respect to contracts to be signed including concerning planning of or participation in the sports competitions in Russia and internationally
- Participation in pretrial settlement negotiation
- Representation of clients in specialized Russian or international sports courts/courts of arbitration or sports disciplinary/ anti-doping committees/ commissions

DISPUTES

- Cooperation with Federal labor inspectorate and law-enforcement authorities on labor rights protection
- Company's representation in labor disputes with management
- Disputes with trade unions
- Disputes resolution on golden parachute payments issues
- Representation of companies and individuals in Russian Courts

Team

Konstantin Astafiev
Partner
Attorney at law
ka@kiaplaw.ru

Julia Kirpikova
Head of Commercial practice
Attorney at law
jk@kiaplaw.ru

Infographic

How to employ
a foreign individual in Russia
www.kiap.com/4expats

KIAP, Attorneys at Law
3rd floor, 4/5 Baker Plaza, 68/70 Butyrskiy Val st., Moscow, 127055
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Employment

KIAP | Korelskiy Ischuk Astafiev

PROJECTS

Litigation

Successful settlement of labor disputes involving a major clothes manufacturer and its employees, who had been dismissed due to the employer's decision and under redundancy procedures. In addition, further representation of the client in court concerning allegations of using leverage over an employee resulting in dismissal.

Successful representation of a major international trading company in a dispute challenging the dismissal of an employee on the grounds of discrimination and coercion. As the result, employee's claim was rejected by the court.

Representation of an international company in a dispute with one of the senior regional managers. The dispute was settled amicably, with no compensation deducted from the client. The dispute was related to dismissal due to the loss of confidence in the employee.

Consulting

Consulting on employment and labor law issues for Quantel, HBI, Cambridge University Press and other major international clients of KIAP, which operate in Russia, including drafting of employment contracts, and assistance in hiring of highly qualified specialists.

Drafting of legal opinions for Panalpina Group, Yokogawa and Metro Cash & Carry on various employment matters, including those on available grounds and procedure for disciplinary and criminal action against employees under the Russian legislation, in relations between employer and employees who have children under 3 years old and consulting on the issue of establishment of different working hours for employees.

Advising international companies on preparation of motivation and bonus programs for senior management.

Interaction with government bodies and trade unions

Assistance during examinations initiated by the State Labor Inspection for companies including Hansa and Global Jet.

Assistance for Russian companies in relations with trade unions during examinations initiated by trade unions.

Consulting on the dismissal procedure

Advising on complex procedures relating to dismissals of employees and senior managers of international and Russian companies, including JDA, Qliktech, Quantel and Global Jet.

Assistance on redundancy procedures for Russian and international companies.

Sports law

Representation of two foreign hockey players who appeared for a Junior Hockey League club in a claim for the recovery of wages and severance pay. That was the Firm's first case to be heard by the Disciplinary Committee of the Kontinental Hockey League.

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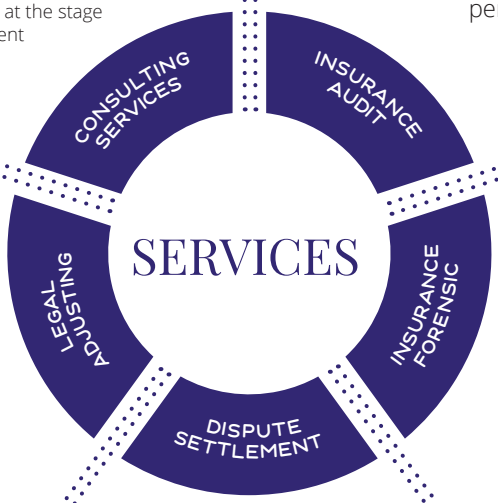
Insurance

- Preparing of legal opinions on disputable issues of insurance contracts
- Legal examination of terms and conditions of insurance contracts at the stage of conclusion thereof (analysis of the insurance coverage, obvious and hidden exclusions from the insurance coverage)
- Regulation of the mechanism of actions of the parties in respect of claim's settlement, possible Insurer's reasons to deny the coverage or reject the claims, counselling of clients (including Russian insurance companies) on issues of provision of the reinsurance coverage under insurance contracts concluded on foreign markets
- Legal examination of actual insurance contracts in order of optimization of their conditions for further period
- Legal support to clients (insured persons) at the stage of claim's settlement



- Attorney and expert investigation of insurance cases
- Immediate Legal support to clients directly on the place of the incident (insurance case)
- Investigation of insurance fraud with further support in criminal proceedings
- Representing interests of principals in judicial disputes according the claims of insurance indemnity

Team

Maria Krasnova
Head of practice
m.krasnova@kiaplaw.ru

Konstantin Astafiev
Partner
Attorney at law
ka@kiaplaw.ru

Infographic

Doing Business in Russia
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Best Lawyers LAW FIRM OF THE YEAR RUSSIA 2020

ПРАВО 300

KIAP, Attorneys at Law
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Tel.: +7 (495) 660 49 09, www.kiap.com

Insurance

PROJECTS

Litigation in reinsurance

Representation of interests of members of ROSGOSSTRAKH Group in a dispute against foreign reinsurers related to reinsurance coverage and compensation for aviation loss in all instances courts, including Russian Supreme Court.

Representation of interests of Kapital Strakhovanie OJSC in disputes with foreign reinsurers, concerning claims on the return of unjust enrichment. These disputes were subject of consideration by different instances courts, including Russian Supreme Court.

Litigation in trade credit insurance

In favor of the Insurer, in a dispute against the Insured under the latter's claim in connection with the refusal to pay insurance compensation due to the Insuring Party's inequitable conduct in the course of the insurance contract performance.

In favor of the Insured, in a dispute against the Insurer under the latter's claim for insurance contract invalidation due to the provision by the Insuring Party of false information when concluding the insurance contract. The Insurer's claims were dismissed.

In favor of the Insured Party, in a dispute against the Insurer under the claim for contesting the amount of the insurance compensation paid.

Non-litigation adjustment of insurance disputes

Consulting the Insured, a major clothes manufacturer, at all the loss settlement stages for a loss incurred due to a fire which occurred in production premises, resulting in significant damages caused to the equipment insured. The compensation was made by Insurer at sum more than 60 mln RUB.

Consulting the Insured, a major office furniture manufacturer, on the issue of determining the amount of the insurance compensation in connection with a fire resulting in significant damages caused to the real estate insured. The compensation was made by Insurer at sum more than 100 mln RUB.

Written consultation of the Client on the legitimacy of claims presented to the Client by the Insurer as subrogation. The Insurer's claim to the amount of over 50 mln RUB having been revoked.

Litigation in commercial property insurance

At agricultural insurance - representation of interests of a major Insurer in the case against a major agro-industrial complex that filed a claim on payment of indemnity under the crop insurance contract and interests for the use of borrowed funds for the total sum of approximately USD 1 million.

At complex technical risks insurance - consulting the Insured on legal issues under a judicial dispute with the Insurers to the amount of more than EUR 1 billion under insurance contracts for power-generating machinery and builder's risks.

Insurance audit

A large-scale legal audit of the loss settlement and claim-related work system of a major Russian Insurer, as a result of which there were recommendations issued on the optimization of the existing business processes.

Drafting a standard package insurance contract (real estate insurance, insurance against equipment failures, insurance against disruption of production losses) for the Insuring Party, a major Russian production holding.

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Administrative practice

SERVICES

Defense for cases on administrative offences

- Preparing of legal views for cases on administrative offences
- Evidence analysis, evaluation and formation
- Official and legal representation in the course of proceedings for cases on administrative offences
- Defense of rights and interests of injured persons

Support in disputes with state and municipal bodies

- Evaluation of lawfulness and relevance of decisions, actions and claims of state and municipal bodies
- Appeal of unlawful decisions and actions (omission) of state and municipal bodies in accordance with the official and legal procedure
- Recovery of losses and damages, incurred by actions (omission) of state and municipal bodies

Administrative and legal support and advisory services

- Advisory services on issues of the administrative law and administrative procedure
- Legal assistance in the course of inspections of state and municipal bodies
- Evaluation of administrative and legal risks in the course of implementation of business projects
- Representation in state and municipal bodies

Team

Ilya Ischuk
Partner
Attorney at law
Ph.D in Law
ii@kiaplaw.ru

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Administrative practice

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PROJECTS

› Trading company

Defense of the client in the case on administrative liability for sale of goods containing illegal reproduction of another person's trademark. Based on results of the legal investigation the arbitrazh court awarded to refuse in prosecution of the company.

› Large trading company

Representing the client's interests in the case on administrative liability for import and sale of products covered by sanctions. The court found that the actions of the company complied with the laws and terminated the proceedings on the case.

› Construction company

Contestation of the decision of the district administration on refusal to transfer a title to a land plot to the client company. The decision of the administration was found to be unlawful, the arbitrazh court obliged the administration to transfer the land plot into the ownership of the company.

› Foreign trading company

Advisory services on the issues of import and turnover of alcohol-containing products on the territory of the Eurasian Economic Union and the Russian Federation.

› International trading company

Representation of the client's interests in a series of administrative cases initiated in connection with the violation of technical regulations. As a result, the courts refused to satisfy the claims of the administrative body to suspend the operation of the company.

› Large retailer

Official and judicial defense in a series of cases on suspension and cancellation of a license for retail sale of alcoholic products. As a result all legal claims of the parties were abandoned, the client company continued to sale alcoholic products.

› Participant of the marketing services market

Advisory services on a number of issues related to compliance with the laws on protection of consumers.

› International company

Advisory services on the issues of technical regulation on the territory of the Eurasian Economic Union and the Russian Federation.

› International airline

Defense in a series of cases defending the airline from accusations of administrative responsibility for violation of transport security legislation. As result, all 40 cases were terminated.

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SERVICES

BLOCKCHAIN CONSULTING

- Blockchain projects due diligence
- Advice on tax and currency control
- Advice on KYC/AML

TOKEN GENERATION EVENTS

- Performing Howey test in regard of whitepaper
- Selecting jurisdiction for incorporating SPV
- Drafting token distribution agreements
- Reviewing liquidity mechanisms
- Opening bank accounts
- Creating blockchain loyalty programs

Team

Roman Suslov
Senior Associate
Ph.D in Law
r.suslov@kiaplaw.ru

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- Protection of personal data
- Bylaws
- Contracts
- Advertising law
- Intellectual property
- Consumer rights

DUEDILIGENCE

SERVICES

CONSULTING

- Consulting clients under Russian law and under law of foreign jurisdictions
- Preparing shareholders' agreements
- Registration of intellectual property
- Enforcement in Russia of foreign judgments/arbitration awards with respect to shareholders' agreements

Team

Anton Samokhvalov
Partner
a.samokhvalov@kiaplaw.ru

Ekaterina Spakhova
Senior Associate
e.spakhova@kiaplaw.ru

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Moscow office

3rd floor, 4/5 Baker Plaza,
68/70 Butyrskiy Val St.,
Moscow, 127055

Tel.: +7 495 660 49 09
Fax: +7 495 660 49 08
E-mail: info@kiaplaw.ru