



“ *Sergey Popov has good knowledge of real estate matters and is a brilliant attorney and good negotiator.* ”

*Legal 500 EMEA*

- › Representation in Russian courts on issues of land and construction law as well as real estate and privatization law
- › Pre-trial dispute resolution procedures



- › Consultations on acquisitions and dispositions of real estate
- › Legal advice on investments relating to construction projects, sites and works
- › Comprehensive advice on transactions for the acquisition of residential and commercial property in the Russian Federation, the UK, EU countries, Bulgaria, the US and Africa
- › Preparation and negotiation of contracts for construction projects, legal advice on contracts and consultations on construction projects carried out using FIDIC standard construction contracts or contracts that apply the principles or specific provisions of FIDIC
- › Legal advice on investments relating to construction projects, sites and works

## Team



### Sergey Popov

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## Infographic



Doing Business in Russia  
[www.kiaplav.ru/doing\\_business](http://www.kiaplav.ru/doing_business)

## > Consulting

Review and updating of a standard lease agreement for a major shopping center in Moscow in the interests of a major Chinese investor.

Analysis and systematization of legal information on the rights and encumbrances for more than 30 real estate units in the interests of a major trading network.

Legal opinion preparation in the interests of AUCHAN on the construction project implementation for several shopping centers in the Moscow region.

Consulting TVOE on real estate management issues.

Drafting lease agreements for Guess, Gucci, Qlik, and other companies.

Advising INDITEX Group (a global corporation which owns many worldwide brands, including Zara, Bershka, Pull & Bear, Massimo Dutti, Stradivarius and Uterqüe) on all land law-related issues concerning relations with the landlords and public authorities.

Representing Sawatzky Group by developing a draft turnkey contract for a residential house.

## > Litigation

Representation of the interests of a large office center located in Moscow on the establishment of the cadastral value of a building as being equal to its market value in a judicial procedure. The value was reduced by more than 1 billion rubles.

Representation of the interests of the Management Company of a Closed Real Estate Share Fund in a series of judicial disputes with the tenants of the property constituting a share fund in the amount of more than 2 billion rubles.

Representing Zara in a more than R250 million dispute against a large trade network in Moscow.

Representation of the interests of the country's major producer of mineral fertilizers in a case to recover damages worth more than 200 million rubles caused by a fire at a mining and processing facility.

Representing of international hypermarket chain Globus in recovery of debt from a shopping centre building contractor before the Court of Arbitrazh. The efforts made resulted in a judgment rendered for the client with an award of some 1 mln euros' worth of damages.



## PROJECTS